



Sales Agent Application

Applicant General Information:

Company Name:			
Address:			
Telephone:		Fax:	
Contact Person:		Email:	

Company Information:

Year of Establishment:		Number of Employee:	
Number of Sales Person:		Number of Engineer:	
Main Products:			
Main Customers:	<input type="checkbox"/> Petroleum Company	<input type="checkbox"/> Chemical Plant	
	<input type="checkbox"/> Metal Industry	<input type="checkbox"/> Water Plant	
	<input type="checkbox"/> Power Plant	<input type="checkbox"/> Distributor	
	<input type="checkbox"/> Other:		
Sales Territory:			
Annual Turnover:		Percentage of Valve Business:	%
Payment Term:	<input type="checkbox"/> T/T	<input type="checkbox"/> L/C	
On Time Payment:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	

Sourcing Information : (More than one supplier, describe in separate sheet)

Current Supplier:			
Product Quality:	<input type="checkbox"/> Good	<input type="checkbox"/> Fair	<input type="checkbox"/> Poor
Prices:	<input type="checkbox"/> Good	<input type="checkbox"/> Fair	<input type="checkbox"/> Poor
Service:	<input type="checkbox"/> Good	<input type="checkbox"/> Fair	<input type="checkbox"/> Poor
Delivery:	<input type="checkbox"/> Good	<input type="checkbox"/> Fair	<input type="checkbox"/> Poor

Please indicate the sales region you would like to represent under name of **ABV**. below

Please complete this form, print out and fax back to +86-577-6798-2387.
+86-577-6731-3381.

Title: _____

Name: _____

Stamp Signature: _____

Date: _____